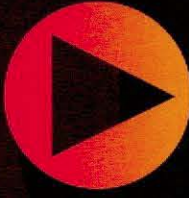


**FINISHED
VEHICLE
LOGISTICS**



North America conference

Newport Beach Marriott Hotel, CA, USA
May 30 - June 1 2012

Visibility, Value and Velocity

Optimizing the
outbound
supply chain

Premier sponsor



Global sponsor



Gold sponsors



Silver sponsors



Special supporter



Wednesday May 30

Finished Vehicle Logistics Golf Day - Held at the world-renowned Pelican Hill Golf Club

hosted by 

18.00 **Cocktail reception** - A great chance for you to get together with fellow delegates, in a relaxed atmosphere, before the conference starts in earnest... Bring lots of business cards!

hosted by 

Thursday May 31

08.00 **Registration and welcome coffee** hosted by 

09.00 **SESSION 1**

State of the world - Information, trends and analysis on the US and global market.

- **Moderator: Louis Yiakoumi**, Publisher, **Automotive Logistics group**
- **Rebecca Lindland**, Director of Strategic Review, **IHS Automotive**
- **Charles Horan**, Director, Office of Carrier, Driver, and Vehicle Safety Standards, **FMCSA, U.S. Department of Transportation**
- **T. Michael Riggs**, Chairman, **Jack Cooper Holdings**

10.15 **Coffee Break** hosted by 

11.00 **SESSION 2A:**

From plant to customer - The customer is king: we examine the importance of the dealer experience of vehicle logistics. What are their requirements and what can the vehicle logistics industry do to support them even more?

- **Moderator: Bradley Childs**, Director of Business Planning, **GLOVIS America**
- **John Symes**, President, **Symes Automotive Group**
- **Robert Kuntze**, Director, Distribution and Logistics, **Kia Motors America**
- **Todd Kostrzewa**, General Sales Manager, **North County Hyundai**
- **Wayne Waggoner**, Chairman, **Waggoner's Trucking**

SESSION 2B:

The cost of damage - Damage in vehicle logistics is a big issue. What is the true cost of damage and what is the industry doing to reduce damage, and improve quality?

- **Moderator: Christopher Ludwig**, Editor, **Automotive Logistics group**
- **John Marion**, Vehicle Logistics Manager, **BMW USA**
- **Justin Newell**, Manager, Vehicle Logistics, **Porsche**
- **Ben Shain**, Senior Manager - Vehicle Logistics, **Nissan North America**
- **Marna Short**, National Inspections Operations Manager, **VASCOR**

12.15 **Lunch**

14.00 **SESSION 3A:**

Going green? - Green logistics is a huge issue and will grow further in importance over the next few years. Carmakers now include green credentials in their RFQs, and this session focuses on how to make your logistics environmentally sound.

- **Moderator: Christopher Ludwig**, Editor, **Automotive Logistics group**
- **Greg Henninger**, Global Director of Logistics, **Tesla Motors**
- **Tom Knipper**, Assistant Manager Logistics, **American Honda**
- **Kirk Williams**, President and CEO, **Proficient Auto Transport**
- **Bill Hubbard**, Director of Fleet Sales, **Volvo Trucks North America**

SESSION 3B:

Port capacity - The returning growth in port volumes in the US, while welcome, has been characterized by large fluctuations between ports. What can port operators do to accommodate such variation and what role can OEMs play to ensure a stable recovery?

- **Moderator: Richard Frick**, Consultant
- **Stuart Kessler**, Port Operations Manager, Port of Houston, **Volkswagen of America**
- **Curtis Nakamura**, Export Sales Division Manager, **American Honda**
- **Jerry Mahoney**, Director of Business Development, **Wallenius Wilhelmsen Logistics**
- **Michael Robinet**, Managing Director, **IHS Automotive Consulting**
- **Steven E. Rand**, Chief Executive Officer, **AMPORTS**

15.15 **Coffee Break** hosted by 

16.00 **SESSION 4**

The Mexican wave - As more plants open in Mexico, it is a huge area of importance for North American vehicle logistics. This workshop will examine the challenges of building a logistics network.

- **Moderator: Scott Mize**, Manager, National Transportation, **Mazda North America**
- **Joerg Schnackenberg**, General Manager of Logistics, **Volkswagen of America**
- **Tom Knipper**, Assistant Manager of Logistics, **American Honda**
- **Kelley Anderson**, Vice President Automotive Marketing and Sales, **Kansas City Southern Lines**
- **Thomas Naso**, Assistant Vice President Automotive Sales, **Ferromex Railroad**
- **Dave Sellers**, Assistant Vice President Automotive, **TTX**

17.30 **Gala Dinner** - The gala dinner takes place aboard the 'Endless Dreams', offering elegance, space and luxury for your mid-conference networking and enjoyment. Bus transfers will depart immediately after the final session for the Gala Dinner and return at approximately 22:00

hosted by 



Ben Shain, Senior Manager Vehicle Logistics, Nissan North America

Ben is responsible for operations and planning for all North American finished vehicle logistics. He has worked in automotive logistics for over 15 years with assignments in both parts and vehicle logistics. He started his career as a Production Supervisor in 1996 with Toyota (TLS) located in Long Beach and then in 2000 moved to manufacturing logistics at TMMI in Indiana until 2004. Ben received his degree in Transportation and Logistics from the University of Tennessee in 1996.



Marna Short, National Inspections Operation Manager, VASCOR

Marna has been involved with automotive inspections for 25 years: the first 14 years in Canada and the last 11 years in the USA. She started with marine and rail inspections and then later became involved with plant inspections. She is a participant in the AIAG and attends VEQ and AAR meetings. VASCOR is head quartered in Kentucky and Marna is based out of Vancouver, Canada.



John Symes, President, Symes Automotive Dealer Group

John represents Southern California's franchise new-car dealers on the National Automobile Dealer's Association's board of directors. He became a dealer in 1982, and is vice president of the Los Angeles Motor Car Dealer Association and trust board member of the California Motor Car Dealers Association (CMCDA). Previously, he served as President of CMCDA, was a member of the Cadillac Dealer Council and part of the Land Rover Presidents Cabinet. He graduated in Social Science from the University of Oregon.



Kirk A. Williams, President and Chief Executive Officer, Proficient Auto Transport

Kirk has over 30 years experience in transportation and logistics. He purchased Proficient Auto Transport in 2004. He has managed operations and terminal facilities at many transportation companies including Exel logistics, GATX, APL Logistics and Carolina Freight. He has a BBA in Transportation and Logistics Management and is a member of ATA, Florida Trucking Association and Jacksonville Transportation Club.



Jim Zamjahn, Program Manager – Supply Chain, AIAG

Jim started his career with General Motors in manufacturing engineering, and migrated to a number of materials management assignments, including Executive Director of Logistics for GM North America and Executive Director of Purchasing for GM Service Parts Operations. He is currently Supply Chain Program Manager for the Automotive Industry Action Group.